

#### IMPERIAL GROUP LIMITED

(Incorporated with limited liability in the Republic of South Africa under Registration Number 1983/009088/06)

# unconditionally and irrevocably guaranteed by IMPERIAL HOLDINGS LIMITED

(Incorporated with limited liability in the Republic of South Africa under Registration Number 1946/021048/06)

### Issue of ZAR750,000,000 Senior Unsecured 9.37% Fixed Rate Notes due 20 May 2021

#### Under its ZAR10,000,000,000 Domestic Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 22 September 2010, prepared by Imperial Group Limited in connection with the Imperial Group Limited ZAR10,000,000,000 Domestic Medium Term Note Programme, as amended and/or supplemented from time to time (the **Programme Memorandum**).

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

Imperial Group Limited

#### **PARTIES**

Issuer

1.	188001	imperial Group Elimited
2.	Guarantor	Imperial Holdings Limited
3.	Dealer	N/A
4.	Managers	Absa Bank Limited, acting through its Absa Corporate and Investment Banking division;
		FirstRand Bank Limited, acting through its Rand Merchant Bank division
5.	Paying Agent	Nedbank Investor Services, a division of Nedbank Limited
	Specified Address	2 <sup>nd</sup> Floor, Forum IV Braampark, 33 Hoofd Street, Braamfontein, 2000, South Africa
6.	Calculation Agent	Nedbank Capital, a division of Nedbank Limited
	Specified Address	135 Rivonia Road Sandton 2196
7.	Transfer Agent	Computershare Investor Services Proprietary Limited
	Specified Address	70 Marshall Street Johannesburg 2001

# PROVISIONS RELATING TO THE NOTES

8.	Stati	us of Notes	Senior Unsecured		
9.	Form of Notes		Listed Registered Notes		
10.	Series Number		10		
11.	Tranche Number		1 .		
12.	Agg	regate Nominal Amount:			
	(a)	Series	ZAR750,000,000		
	(b)	Tranche	ZAR750,000,000		
13.	Inter	rest	Interest-bearing		
14.	Interest Payment Basis		Fixed Rate		
15.	Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to another		N/A		
16.			The Notes in this Tranche are issued in uncertificated form		
17.	Issue Date		20 May 2014		
18.	Nominal Amount per Note		ZAR1,000,000		
19.	Specified Denomination		ZAR1,000,000		
20.	Specified Currency		ZAR		
21.	Issue Price		100%		
22.	Interest Commencement Date		20 May 2014		
23.	Maturity Date		20 May 2021		
24.	Applicable Business Day Convention		Following Business Day		
25.	Final Redemption Amount		100% of Nominal Amount		
26.	Last Day to Register		by 17h00 on 9 November and 9 May of each year until the Maturity Date		
27.	Books Closed Period(s)		The Register will be closed from 10 November to 19 November and from 10 May to 19 May (all dates inclusive) in each year until the Maturity Date		
28.	Defa	ult Rate	N/A		
FIXED RATE NOTES					
29.	(a)	Fixed Rate of Interest	9.37% percent per annum payable semi-annually in arrears		
	(b)	Fixed Interest Payment Date(s)	20 November and 20 May in each year up to and including the Maturity Date		
	(c)	Initial Broken Amount	N/A		
	(d)	Final Broken Amount	N/A		
	(e)	Determination Date(s)	15 May 2014		
	(g)	Any other terms relating to the particular method of calculating interest	N/A		

FLC	DATING RATE NOTES	N/A			
ZERO COUPON NOTES		N/A			
PARTLY PAID NOTES		N/A			
INSTALMENT NOTES		N/A			
MIXED RATE NOTES		N/A			
INDEX-LINKED NOTES		N/A			
DUAL CURRENCY NOTES		N/A			
EXCHANGEABLE NOTES		N/A			
OTHER NOTES		N/A			
PROVISIONS REGARDING REDEMPTION/MATURITY					
30.	Redemption at the Option of the Issuer:	No			
31.	Redemption at the Option of the Senior Noteholders:	No			
32.	Early Redemption Amount(s) payable on redemption for taxation reasons or on Event of Default (if required).	Yes			
33.	Redemption in the event of a Change of Control	Yes			
GENERAL					
34.	Financial Exchange	Interest Rate Market of the JSE Limited			
35.	Additional selling restrictions	N/A			
36.	ISIN	ZAG000115825			
37.	Stock Code	IPL10			
38.	Stabilising manager	N/A			
39.	Provisions relating to stabilisation	N/A			
40.	The notice period required for exchanging uncertificated Notes for Certificates	N/A			
41.	Method of distribution	Dutch Auction (sealed bid without feedback)			
42.	Credit Rating assigned to the Issuer	A2.za as at 30 September 2013, which may be reviewed from time to time			
43.	Rating Agency	Moody's Investor Services			
44.	Governing law (if the laws of South Africa are not applicable)	N/A			
45.	Surrendering of Notes in the case of Notes represented by a Certificate	N/A			

N/A

Other provisions

46.

# DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS

#### 47. Paragraph 3(5)(a)

The "ultimate borrower" (as defined in the Commercial Paper Regulations) is the Issuer.

### 48. Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

#### 49. Paragraph 3(5)(c)

The auditor of the Issuer is Deloitte & Touche.

#### 50. Paragraph 3(5)(d)

As at the date of this issue:

- (i) the Issuer has issued ZAR4,555,000,000 (exclusive of this issue and any other issue on this date) Commercial Paper (as defined in the Commercial Paper Regulations) (which amount includes Notes issued under the Previous Programme Memorandum); and
- (ii) the Issuer estimates that it may issue ZAR500,000,000 (exclusive of this issue) of Commercial Paper during the current financial year, ending 30 June 2014.

#### 51. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.

#### 52. Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial position since the date of its last audited financial statements.

#### 53. Paragraph 3(5)(g)

The Notes issued will be listed.

#### 54. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its general corporate purposes.

#### 55. Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured.

#### 56. Paragraph 3(5)(j)

Deloitte & Touche, the auditors of the Issuer, have confirmed that this issue of Notes issued under the Programme complies in all respects with the relevant provisions of the Commercial Paper Regulations.

## Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by law and the debt listing requirements of the JSE.

Application is hereby made to list this issue of Notes on 20 May 2014.

SIGNED at Bestordview on this 15th day of May 2014.

For and on behalf of

IMPERIAL GROUP LIMITED

Name: Capacity:

Who warrants his/her authority hereto

Name: Osman S. Arbee

Capacity: Director

Who warrants his/her authority hereto